≪CriteriaCase Study

INDUSTRY
Professional
Services

OBJECTIVE
Improved Hiring
Processes

solution Cognify

WAA

Workplace Alignment Assessment

Emotify

RESULTS
Recruitment
Efficiency

Increased Diversity

Improved Performance

The firm achieved a significantly more efficient hiring process, which included candidates from more diverse backgrounds. These improvements also led to enhanced job performance in terms of collaboration, written communication, and technical skills.

www.criteriacorp.com sales@criteriacorp.com (877) 909-8378



Challenge

A professional services firm wanted to ensure that they were hiring graduates who had the right skills and were a good 'fit' with the organization, to be able to help it continue to grow in the future. They also wanted to:

- Increase the efficiency and validity of their hiring process
- Decrease unconscious bias and increase the diversity of candidates moving through to interview
- Improve their employer brand by enhancing the candidate experience with the use of best practice recruitment technology.

Solution

The employer approached Criteria to help them improve their recruitment process by incorporating assessments that would help them achieve their goals. Before deciding which candidates to interview, they asked all candidates to complete three assessments: Cognify, Workplace Alignment Assessment (WAA), and Emotify.

Results

The firm immediately noticed large improvements in the efficiency of their recruitment process due to the higher caliber of candidates reaching the interview stage. Their recruitment team and hiring managers were able to spend significantly less time on previously time-consuming interviews, with a decrease of 2.3 hours for each hiring manager and a total of 115 interviewing hours saved.

Increased Hiring Process Efficiency, Improved Candidate Quality



Fewer candidates invited to interview



Of candidates interviewed received a job offer



Increase in offer acceptance rate

115 hours saved interviewing



2.3 fewer hours spent ••• • interviewing per hiring manager

The firm was also able to increase the diversity of candidates and received positive feedback about the enhanced recruitment process.

Increase in Candidate Diversity



Increase in candidates from outside target universities



Increase in candidates from a STEM background



 Overall increase in low-SES and minority candidates

In addition, they noticed a significant improvement in performance across candidates hired using the updated process, with better collaboration, written communication, and technical skills.

Improved Job Performance



Improvement in collaboration



Improvement in written communication



Improvement in technical skills

_66

The entire process was very smooth and enjoyable. The use of Cognify was excellent.

– Candidate Feedback

-99

Assessments

Cognify

Cognify brings psychometric assessment into the 21st century. We merged game design thinking with proven cognitive assessment methods to build an engaging and fun experience for candidates. Cognify is suitable for assessing a broad range of role types from entry-level to C-Suite and predicts overall work performance.

Workplace Alignment Assessment (WAA)

This assessment asks candidates to describe their ideal workplace using a standardized set of 20 work factors and compares these preferences to an organizational profile that describes what the organization offers its employees. By selecting candidates whose work preferences are aligned with what the organization provides, you'll build a more satisfied, engaged, and committed workforce.

Emotify

Emotify is an ability-based measure of Emotional Intelligence (EI) that assesses a candidate's ability to accurately perceive, understand, and manage emotions. Higher EI scores have been linked with better leadership skills, improved performance, and stronger interpersonal and social skills.

