XCriteria

CPI

Criteria Personality Inventory

A general personality inventory based on the Big Five model of personality.

Measures:

- Agreeableness
- Conscientiousness
- Extroversion
- ✓ Openness
- ✓ Stress Tolerance

Stress Tolerance

Estimated Time: 10 minutes

The Criteria Personality Inventory (CPI) is a personality inventory grounded in the theory of the most widely accepted taxonomy of personality, the "Big Five" personality traits: Agreeableness, Conscientiousness, Extroversion, Openness, and Stress Tolerance. Research has shown that three of the "Big Five" traits are most often linked to job performance: Conscientiousness, Agreeableness, and Extroversion. The Conscientiousness scale has been shown to be correlated to job performance in a wide range of jobs. Agreeableness and Extroversion have been shown to correlate with performance for jobs that require frequent interaction with people.



Position: Sa Test Date: J	Sample Imple Test Portfolio June 5, 2023 ID: ABC-D1Fg-2H31-jklm	N Test Ver: 1.0		
	PERSONALITY T Criteria Persor	EST nality Inventory		
traits. Score all other tes	es for each scale are exp	ressed as percentile rankings pronality tests, there are no	s, and reflect how each test-tak	personality: the "Big Five" personality er rates for a given trait, compared to PI; rather, people with certain traits
Results	Snapshot			
Courteous, generally trusting of others Relaxed, not prone to "stressing out"				
Responsible, diligent				
Ambivert ca	n be productive in solitary of	r social work situations		
Generally cr	onventional but not averse	o exploring new things		
 Easy-going, 	calm under pressure			
Score D	etails			
	Agreeableness	Single-minded, Unyielding	67	Accommodating, Flexible
	Conscientiousness	Spontaneous, Laid-back	33	Dependable, Self-Disciplined
¢⊜⇒	Extroversion	Introverted, Low-Key	5)	Extroverted, Sociable
	Openness	Conventional, Traditional	32	Experimental, Creative

76 Calm, Even-Tempered

Score Report Data That Helps You Hire

Each report provides powerful information in an intuitive and easily understandable format.

What you'll find:

- A snapshot of the candidate's personality traits
- Percentile scores for all five traits
- 3 Full explanations of each trait score
- 4 Customized interview questions

Results are instant – view your candidates' score reports as soon as they finish the assessment. Candidates with a good job fit are more likely to excel resulting in:

- Higher Productivity
- Lower Turnover
- Better Retention
- Reduced Hiring Costs



How Personality Tests Predict Success

Personality tests help to predict "job fit." People who "fit" in their jobs are more at ease and therefore more likely to excel.

This results in:

- Higher productivity
- Lower turnover/better retention
- Reduced hiring costs

Scientifically Validated

The CPI has been extensively validated, demonstrating that the test is predictive of job performance for a wide variety of jobs.

No Right or Wrong Answers

There are no correct or incorrect answers on the CPI. All of the candidate's responses come together to create a unique personality profile for that individual. Similarly, there are no "good" or "bad" traits - some traits and profiles are simply more associated with success for particular roles.

Case Study

An apparel retailer used the CPI's extroversion scale to improve sales per hour.

Average Hourly Sales Rate



Those who scored high on the extroversion scale earned 28% more per hour than those who received low scores.

